



PRINCETON CONSULTANTS

Healthcare Practice

www.princetonhealthcareconsulting.com

What Clients Say About Princeton Healthcare Consulting

“Rick helped us increase our revenue by no less than \$15million over the last several years. We’ve had a wonderful return on our investment in his services... He is a marvelous consultant, easily the best I have ever been involved with, by a large multiple. His ability to create, improve, and monitor process is outstanding.”

– Physician Executive

“You dig into the details of what we worry about and stick with the client in figuring out the options to deal with the problems that you identify, both mathematically and in terms of how we might operationalize a solution with very no-nonsense fixes that we can pursue.”

– Hospital CFO

“Rick used quantification techniques to bring facts to the table that help people see the reality of the business impact of their personal business choices.”

– Hospital CEO

“You convert everything ‘analog’ to ‘digital’ so people can see the economic consequences of their decision making, or lack thereof.

– Cardiology Division Head

“I recommend you give Rick Carter a call. Rick and his team are experts in large group practice and single specialty productivity and financial/ staffing analysis and valuation. I have worked with Rick when his company was the party primarily responsible for a successful case study turnaround of the hospital I work at. It would be well worth an inquiry as Rick is top-shelf and knows his field inside and out.”

– Director of Marketing

“Rick is able to bring a skill set that is unique and very helpful to clients, including an ability to take client data and order it so it makes sense, to develop process points to address inadequacies and inefficiencies in program operations, and provide meaningful financial analysis tied to operations.”

– VP, Finance

“You always provide hard data which can be relied upon to be accurate and useful in practice decision making. Very importantly, you are not afraid to tell us that which we don’t want to hear, but need to.”

– Chair, Department of Medicine



CONTACT

Rick Carter
Healthcare Principal
rcarter@princetonhealthcareconsulting.com
609-917-7200



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